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with the latest research on why many women don't negotiate their compensation, why negotiating aggressively usually backfires, the real reasons why the gender wage gap persists, and what can be done about it.

## **Knowing Your Value: Women, Money, and Getting What You're**

...

Women want to be

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liked but men want to be paid, and those desires drive their decision-making style in salary negotiations. This is the underlying message of Mika Brzezinski's new book, *Knowing Your Value: Women, Money, and Getting What You're Worth*. It's not just money, though. We women stay too long in one-way relationships.

**Knowing Your Value:**  
*Page 6/25*

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Knowing Your Value: by

Mika Brzezinski is a self  
confession and

personal growth story

about how a now

prominent MSNBC

morning show host

discovered, demanded,

and won compensation

more inline with that of

her peers. The story is

complimented by the

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In *Knowing Your Value*,

bestselling author Mika

Brzezinski takes an in-

depth look at how

women today achieve

their deserved

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recognition and  
financial worth.  
Prompted by her own  
experience as co-  
host...

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...

Women must shift their  
mindsets into creating  
more wealth for  
themselves, and this  
requires knowing that  
they're worth by giving  
themselves a proper

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valuation. Part of understanding your worth is...

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time you are and not  
make your tote space  
or bookshelves' grow  
to be full because you  
can have it inside your  
lovely laptop even cell

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Part memoir and part  
manifesto, Mika  
Brzezinski's Knowing  
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Money, and Getting  
What You're Worth  
chronicles the author's  
struggles as a woman  
in the workforce—and  
outlines the dos...

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**Mika Brzezinski's  
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The Career Woman's**

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...

Mika Brzezinski's Know Your Value is an empowered community helping women to grow their career, form healthy habits and reach their full potential.

**Know Your Value:  
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empowering women  
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Confident women know what they will and will not accept and don't allow themselves to be pressured or guilted into doing things they don't want to do. They act in accordance with who they are and what they believe and don't cater their behavior for a guy, or do things solely to keep him interested and happy. ... your time, money, and ...

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**10 Things Women  
Who Value Their Self-  
Worth Do Differently**

...

As you may already know, I'm Mika Brzezinski, co-host of MSNBC's "Morning Joe," founder of the Know Your Value movement and author of the book, Knowing Your Value: Women, Money, and ...

**Welcome to Know  
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**message from Mika**

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Brzezinski. Weinstein

(Perseus, dist.), \$24.95

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Know your worth and don't let people take advantage of you. Refuse to be around people that treat you like you are average. And never settle for a life that is less than you deserve. May these quotes inspire you to know your worth. 1. "Know your worth. Then add tax."

### **35 Inspirational Quotes On Knowing Your Worth ...**

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In my view, knowing your value and self-worth are inextricably linked. Self-worth is defined as “the sense of one’s own value or worth as a person.” I think that is one part of it, but the other aspect is being able to understand how much of a difference you have made in any given situation with the contribution you have made.

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**Seven Signs You  
Know Your Value  
and Self-Worth ...**

Why are women so often overlooked and underpaid? In Knowing Your Value, the prequel to her new book Grow Your Value, bestselling author Mika Brzezinski takes an in-depth look at how women today achieve their deserved recognition and financial worth. Prompted by her own experience as co-

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host of Morning Joe,  
Mika interviewed a  
number of prominent  
women across a wide  
range of industries on  
their experience  
moving up in...

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Suze ...

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Money & Money -  
Suze Orman

This is a quality that usually applies to men and I think women can have it too," says Mika Brzezinski co-host of MSNBC's Morning Joe and author of Knowing Your Value: Women, Money, and Getting...

**Mika Brzezinski  
Shares Five Ways To  
Grow Your Value At  
Work**

Her first book, All  
*Page 23/25*

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Things at Once, was a memoir published in January 2010. Knowing Your Value: Women, Money and Getting What You're Worth, published in 2011, discusses women and financial negotiations. It includes tips for negotiating salaries and compensation packages. In 2018 this was revised, updated, and was released as Know Your Value.



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